



NAMCOR PETROLEUM TRADING AND DISTRIBUTION (PTY) LTD

EXECUTIVE SUMMARY OF BID EVALUATION REPORT

**PROJECT TITLE: REPORT FROM BID EVALUATION COMMITTEE FOR THE
EXPRESSION OF INTEREST (EOI): PROSPECTIVE COMPANIES / INVESTORS FOR
THE CONSTRUCTION, FINANCING, COMMISSIONING, OPERATION AND
MAINTENANCE OF A 2.5 KM JETTY LPG PIPELINE SYSTEM ON A BUILD, OWN,
OPERATE AND TRANSFER (BOOT) MODEL**

REFERENCE NUMBER OF PROCUREMENT: SC/EOI/NC-01/2021

NAMCOR Petroleum Trading and Distribution Pty Ltd
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1. Scope of Contract

- I. The construction of the 2.5 KM pipeline on the existing NOSF Jetty
- II. Operation and maintenance of the pipeline
- III. Financing the design, engineering, procurement, and construction of the 2.5KM pipeline, including one (1) offloading arm, with a tie in capability for common use purposes.

2. Procurement method used

Expression of Interest (EOI)

3. Date of Invitation of Bids

01 November 2021

4. Closing date for submission of bids

03 December 2021 at 12H00 PM

5. Date and place of opening of bids

03 December 2021, NAMCOR HEAD OFFICE at 12H05 PM

6. Number of bids received by closing date:

Five (5)

7. Responsiveness of bids:

All proposals were evaluated due to the fact that no mandatory requirements were required, as this was deemed as an Expression of Interest seeking for Investor companies to invest and construct a LPG Pipeline and offloading facilities.

No.	Bidder' s Name	Responsive or not responsive (Yes/ No)	Reasons why bid is not responsive
1	A1V2/DEC/GAS IT/INO HARITH/NEXUS GROUP/OSHOOPALA	No	Please refer comments below
2	BNH GAS TANKS LLP (INDIA) AND TIBA GAS HOLDING (PTY) LTD	No	Please refer comments below
3	JINGMEN HONGTU SPECIAL AIRCRAFT MANUFACTURING CO. LTD (CIMC ENRIC) AND TIBA GAS HOLDING (PTY) LTD (NAMIBIA) AND	No	Please refer comments below

	ERONGO LIQUID PETROLEUM GAS TERMINAL (PTY) LTD (NAMIBIA), AND COLT AFRICA (PTY) LTD (SOUTH AFRICA)		
4	AVEDIA PIPELINE NAMIBIA	Yes	
5	JROCKSHIELD	No	Please refer comments below

A1V2/DEC/GAS IT/INO HARITH/NEXUS GROUP/OSHOOPALA

No track record was provided on all criteria required, bidder was scored on maintenance & operation only , financing not scored since the letter from INO HARITH CAPITAL is subjected to Board approval, utilizing GIPF capital and NO track record provided by the bidder on previous financing, development and management of similar facilities and projects. Experience of Key staff was scored on design and supervision and no evidence on rest of criteria requirement. No proof of funding of similar projects was provided. No definite funding support other than the letter of intent from Ino Harith which funding is subject to board approval.

BNH GAS TANKS LLP (INDIA) AND TIBA GAS HOLDING (PTY) LTD

No SADC market experience provided for LPG infrastructure management and operations. No evidence of experience of key staff in the operations, maintenance and management of LPG infrastructures, only on design and supervision.
No evidence provided on the financing of similar projects, only the delivery thereof.

JINGMEN HONGTU SPECIAL AIRCRAFT MANUFACTURING CO. LTD (CIMC ENRIC) AND TIBA GAS HOLDING (PTY) LTD (NAMIBIA) AND ERONGO LIQUID PETROLEUM GAS TERMINAL (PTY) LTD (NAMIBIA), AND COLT AFRICA (PTY) LTD (SOUTH AFRICA)

No evidence provided for the operations, management and maintenance of key staff working on similar projects only for design and supervision provided.
No evidence provided for the financing of similar projects, only for the delivery of such projects.
No proof of funding guarantees provided.
No proof of funding provided, and audited financials not signed off by auditor.

JROCKSHIELD

No evidence of general experience of development, operation, management, maintenance, and financing of LPG pipeline projects. (List all relevant tract records) pipeline development and operational capabilities.

No SADC Market experience in LPG infrastructure management and operation.

No proof of experience of expertise of key personnel, illustrated by the profiles of key management staff with relevant industry experience working on similar projects and at least (5) years in the relevant industry.

No proof of delivery/ financing of similar pipeline projects.

No Evidence in support of the company, consortium or joint venture's ability to undertake the project with the investor company illustrated by the provision of funding guarantees from the shareholders/Financial institutions.

No evidence of financial support to finance project as evidence either by three (3) years Audited Financial Statements or bank support letter.

No Working capital amounting to minimum N\$8 million (letter of undertaking from a credible financial institution).

No proof of local participation especially with regards to skills development and training.

8. Bids Evaluated:

A total of 5 companies were evaluated and scored accordingly. One (1) of the bidders, J Rockshield, did not submit relevant information as per the EOI document and was scored a zero (0) on all criteria. The other Four (4) proposals were further technically evaluated and only One (1) bidder passed the 70% qualification criteria as set out in the EOI document.

The Bid proposal that passed the 70% qualification criteria are Avedia Pipeline Namibia and was subsequently recommended.



Nestor Sheefeni

Chairperson: NAMCOR Procurement Committee